

ONE HUNDRED TWELFTH CONGRESS  
**Congress of the United States**  
**House of Representatives**  
COMMITTEE ON ENERGY AND COMMERCE  
2125 RAYBURN HOUSE OFFICE BUILDING  
WASHINGTON, DC 20515-6115

Majority (202) 225-2927  
Minority (202) 225-3641

October 7, 2011

Ursula M. Burns  
Chairman and CEO  
Xerox Corporation  
45 Glover Avenue  
P.O. Box 4505  
Norwalk, CT 06856-4505

Dear Chairman Burns:

You are currently a member of President Obama's Council on Jobs and Competitiveness. According to the President, this Council will find new ways to "encourage the private sector to hire and invest in American competitiveness."

Unfortunately, the Council has been unable to advance these laudable goals. Unemployment is unacceptably high. In August 2011, the United States failed to add *any* jobs for the first time in a year. The President is arguing that we simply needed to add another \$447 billion in deficit spending to our AA+ tab in order to finally improve the employment situation. Yet, the first stimulus package cost over \$800 billion and utterly failed to fulfill the President's promise of lowering the unemployment rate. Considering that this second stimulus is merely a scaled-down version of the first stimulus, we are highly skeptical that it will work. After all, even the President has now admitted that "shovel ready" wasn't really "shovel ready" the first time around.

We write to you today because we have long argued that this Administration was pursuing policies that would actually harm the ability of businesses to grow. Burdensome regulation, threats of higher taxes, and mounting debt add tremendous uncertainty to the marketplace. It is no surprise that employers are hesitant to hire—they are worried about what President Obama will do next.

No policy pursued by this Administration has had a more unsettling effect on the business community than the Patient Protection and Affordable Care Act (PPACA). Negotiated behind closed doors and passed with legislative trickery, the law has failed to live up to the numerous promises made on its behalf. Already evidence is mounting that the law is raising the costs of

doing business in this country, with even more taxing and spending to begin in a few years. We are interested in the law's effect on hiring, economic growth, and the costs borne by patients, doctors, and medical device manufacturers.

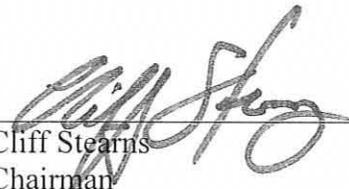
We ask that you assist us in understanding the impact of the PPACA by providing information regarding the law's impact on your company, Xerox Corporation (Xerox). The relevant time period for the following document request is March 1, 2009, until August 1, 2011. Please provide the following documents and information by October 28, 2011:

All documents discussing, concerning, or relating in any way to the effect of the PPACA on Xerox. Include all documents relating to any effect of the PPACA on Xerox, including but not limited to the law's effect on health care coverage, health care costs, the ability or need to hire or fire employees, and the costs or savings created for Xerox by the law. Include all charts, memoranda, presentations, analyses or any other similar documents that discuss the effects of the PPACA on Xerox or other individuals or entities. This request includes, but is not limited to, estimates, discussions or analyses of how the PPACA's many taxes, fees, or mandates apply to Xerox, including future estimated costs to the company, and any discussions or analysis of how these new costs impact Xerox. This request also includes, but is not limited to, all communications, including e-mail, sent to or received by Xerox personnel discussing the PPACA.

An attachment to this letter provides additional information on how to respond to the Committee's request. If you have any questions regarding this request, please contact Mr. Sean Hayes, Counsel for Oversight and Investigations, at (202) 225-2927.

Sincerely,

  
Fred Upton  
Chairman

  
Cliff Stearns  
Chairman  
Subcommittee on Oversight and Investigations

cc: The Honorable Henry A. Waxman, Ranking Member

The Honorable Diana DeGette, Ranking Member  
Subcommittee on Oversight and Investigations

Attachment