
From: Joe Pasetti [REDACTED]
Sent: Wednesday, October 06, 2010 7:26 PM
To: Steve Mitchell; John Gaffney; Bill Stover
Subject: RE: RE: Solyndra Update

Steve McBee's firm are our high-level political/policy consultants. McAllister and Quinn is another firm that serves as our workhorses for the many meetings required with the Defense Department, GSA, individual military bases and Congress to get from few/no government sales to the magnitude of sales we're after. Both of them have access into the WH and DOE, McBee has more.

Due to the very sensitive nature of the items I believe we intend to discuss, I'm hesitant to inform any of our outside consultants of our facts to the extent necessary for them to really help. The de facto ban via full public disclosure of topics and documents related to Recovery Act programs discussed with lobbyists is an obstacle to any registered lobbyist's formal involvement in meetings, but it is secondary to the concern of opening the vault of information. Everyone in Washington will be trying to access Pete Rouse for the next few weeks and if Mr. Kaiser has a long personal relationship with him he'll get to the head of the line and we would not need to grapple with the issues above. If that's not feasible or we are willing to bring the McBee folks fully in the loop then we could use their services for the task, though I have serious concerns with sharing such info with McBee's firm.

I hope this is helpful, and I'm glad to answer questions.

From: Steve Mitchell [REDACTED]
Sent: Wednesday, October 06, 2010 2:55 PM
To: John Gaffney; Bill Stover; Joe Pasetti
Subject: RE: Solyndra Update

Thanks. Are we following up with the guy from the White House who called Gronet after Obama visited the factory in May?

From: John Gaffney [REDACTED]
Sent: Wednesday, October 06, 2010 1:47 PM
To: Steve Mitchell; Bill Stover; Joe Pasetti
Subject: Re: Solyndra Update

Joe,

Please lay out for Steve our Washington consultants and the extent and strength of their contacts at the high levels of the Administration.

Steve,

I am sure that they are not as strong as George's. I also believe that George (and/or you as his proxy) should be part of the Solyndra team at such a meeting. An owner presence I believe is key to understanding the problems, to appreciating the actions we are taking to insure the success of the company and to receiving a positive response.

We should plan to circle up after Joe provides the back up for you.

John

From: Steve Mitchell
To: John Gaffney; Bill Stover
Sent: Wed Oct 06 11:29:49 2010
Subject: FW: Solyndra Update

John,

Ken Levit is the head of George's foundation. They have spent a great deal of time working Washington to develop relationships for George's early childhood education and intervention of poverty. At some level I'm sure Ken just doesn't want to muddy the waters on getting involved on a business front. Ken does have a foundation for understanding Washington as he was George Tenet's right hand guy at the CIA some time ago. Anyway, George has not weighed in on using connections yet but I would like to get back to Ken on who are lobbyists and DC advisors are. Also, I have clarified that we need no introduction at the DOE, but that we would like a more direct connection at the WH Chief of Staff level versus a call from a lobbyists if at all possible. Can you help me here? Thanks

Steve

From: Ken Levit [REDACTED]
Sent: Wednesday, October 06, 2010 12:28 PM
To: Steve Mitchell; George Kaiser
Cc: Jason Martin; Anil Khatod; Robert Waldo; Robert Thomas; Don Millican; Jonathan Adamson
Subject: Re: Solyndra Update

Sorry to jump in... But what's the story w Solyndra lobbyists? Who are they again? Can they not get a DoE meeting or reach out to WH? I'd rather consult with them for them to do this than have this come from us. It's really quite hard to engineer an ask like that to WH Chief of Staff from GKFF or GBK. Our relationship is based on completely different issues. George may feel differently but I think it's real tricky.

From: Steve Mitchell [REDACTED]
To: Steve Mitchell [REDACTED]; George Kaiser [REDACTED]
Cc: Jason Martin [REDACTED]; Anil Khatod [REDACTED]; Robert Waldo [REDACTED]; Robert Thomas; Don Millican [REDACTED]; Jonathan Adamson [REDACTED]; Ken Levit
Sent: Wed Oct 06 12:17:34 2010
Subject: RE: Solyndra Update

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