

**Sent:** Friday, October 02, 2009 7:50 AM  
**To:** Oatman, James E.; Curley, Bryan  
**Cc:** Le, Chau  
**Subject:** RE: Benefit Changes

**Bryan, during our Plan review this morning Brian was mentioning that, in CA in the past, we mitigated rate increases by introducing product changes for existing members. We brought up the introduction of new products but he wanted to pursue existing product changes.**

**David Shea | VP, Individual Pricing | WellPoint**  
**[REDACTED]**

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